



# Company Profile



## Marketing Organization

### Questwood Corporation

Metromax America Corporation  
Metromax Corporation PTY. LTD

### Manufacture Sites :

3 in Taiwan  
2 in China



## **John Stapleton**

### **CEO Questwood Corporation**

#### **Previous Work History:**

- **Australian Pharmaceutical Industries (API) Priceline Pharmacy – National Buying Director February 2003 – October 2014**
- **Kmart Australia – Retail Business Manager 1971 - 2002**
- **Over 40 years experience in Senior Executive Management Roles for Australia’s Largest Retail Companies.**
- **Demonstrated track record of success in Strategic Business alignment, delivering Sales Growth, Budget and Cost Management, Enhancing EBIT and business growth.**
- **Extensive experience across multiple channels in Retail, Wholesale and Consumer Businesses which include FMCG, Beauty and Health, Pharmacy, General Merchandise, Lighting and Hardware market sectors.**
- **Proven Leadership skills in successfully building and developing high performing teams to achieve the desired results.**
- **Established changed Management experience and support, particularly in environments in significant change and growth.**
- **Proven history of building business growth through collaboration, planning and aligned business priorities.**
- **Significant cross functional experience across Strategic Management, Merchandise Buying, Merchandise Planning, Retail Store Operations, Marketing and Supply Chain.**



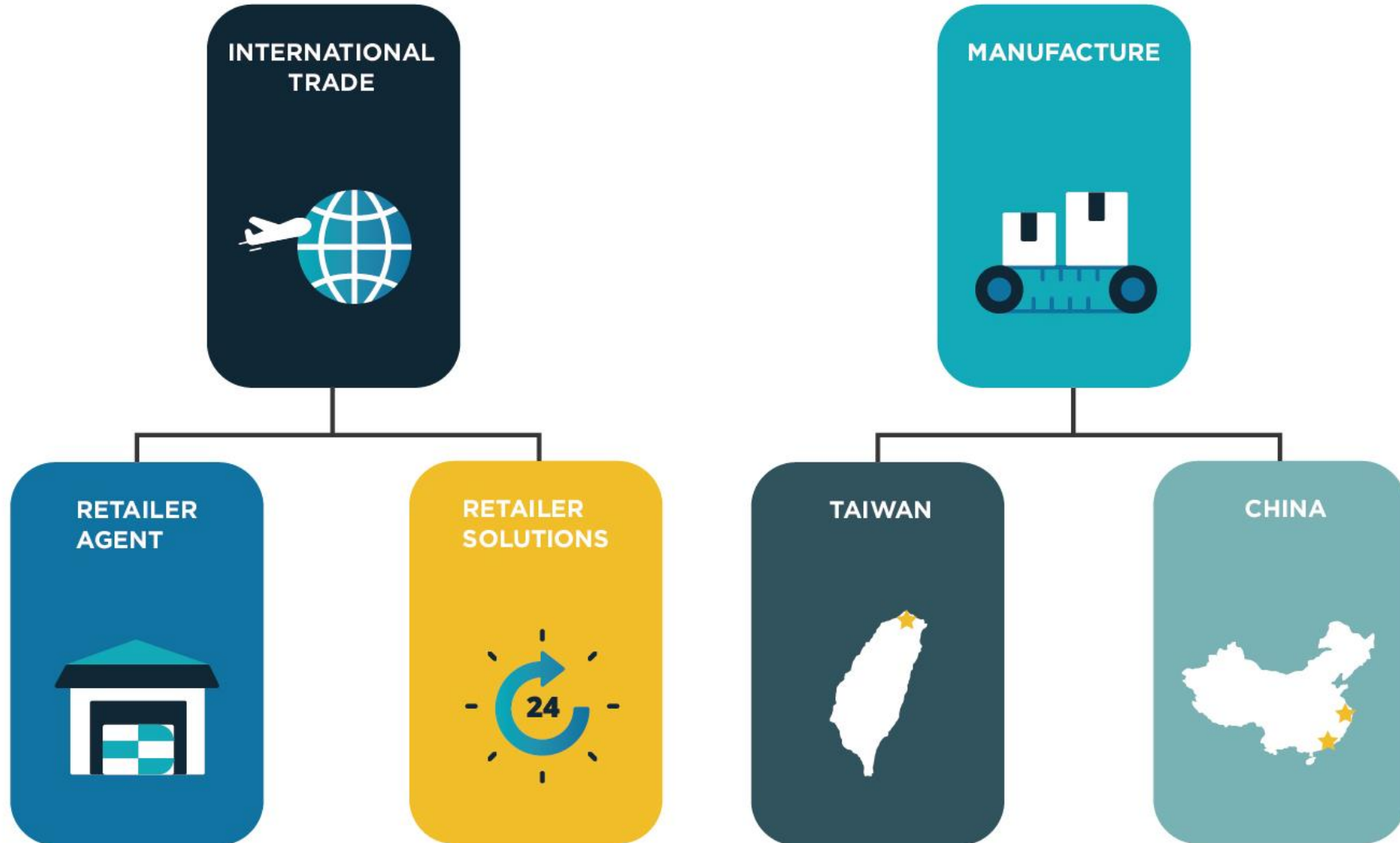
# Retail Solutions

<https://www.bunnings.com.au/>



<https://www.coles.com.au/>







# U.S.A. Office







# Manufacture Sites - Factory





# Manufacture Sites – Container loading area







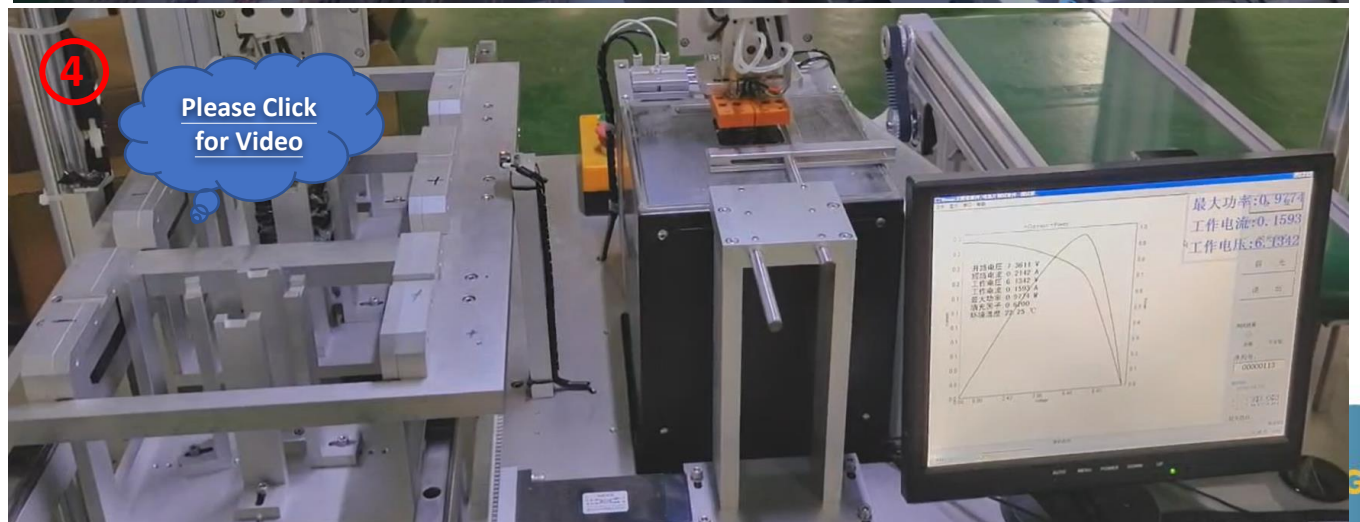
Maximum Storage Capacity:  
15 FEU

Container Throughput:  
500 FEU/Monthly



# Manufacture Sites-

**Solar Panel Production** 1. Laser cutting solar cell 2. Soldering solar cell 3. Add glue 4. Checking solar panel spec.





# Manufacture Sites-

## CNC metal stamping



## CNC Plastic Robot operation





# Manufacture Sites-

## Automatic Disc light head cap manufacturing



## Automatic of Screw insertion





## SMT

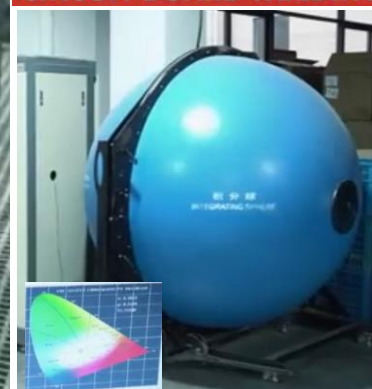
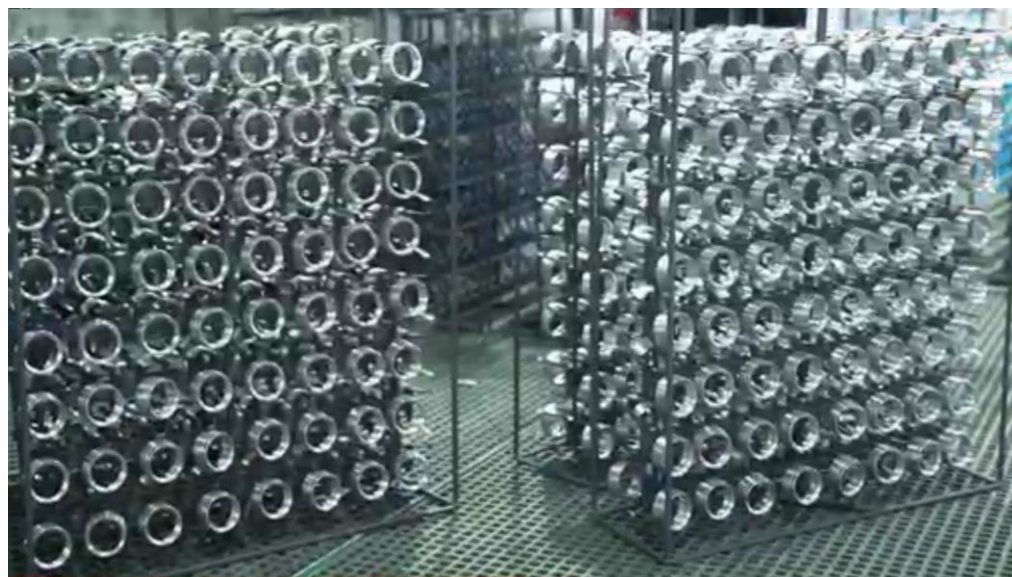


## DIP





# Manufacture Sites- Production line



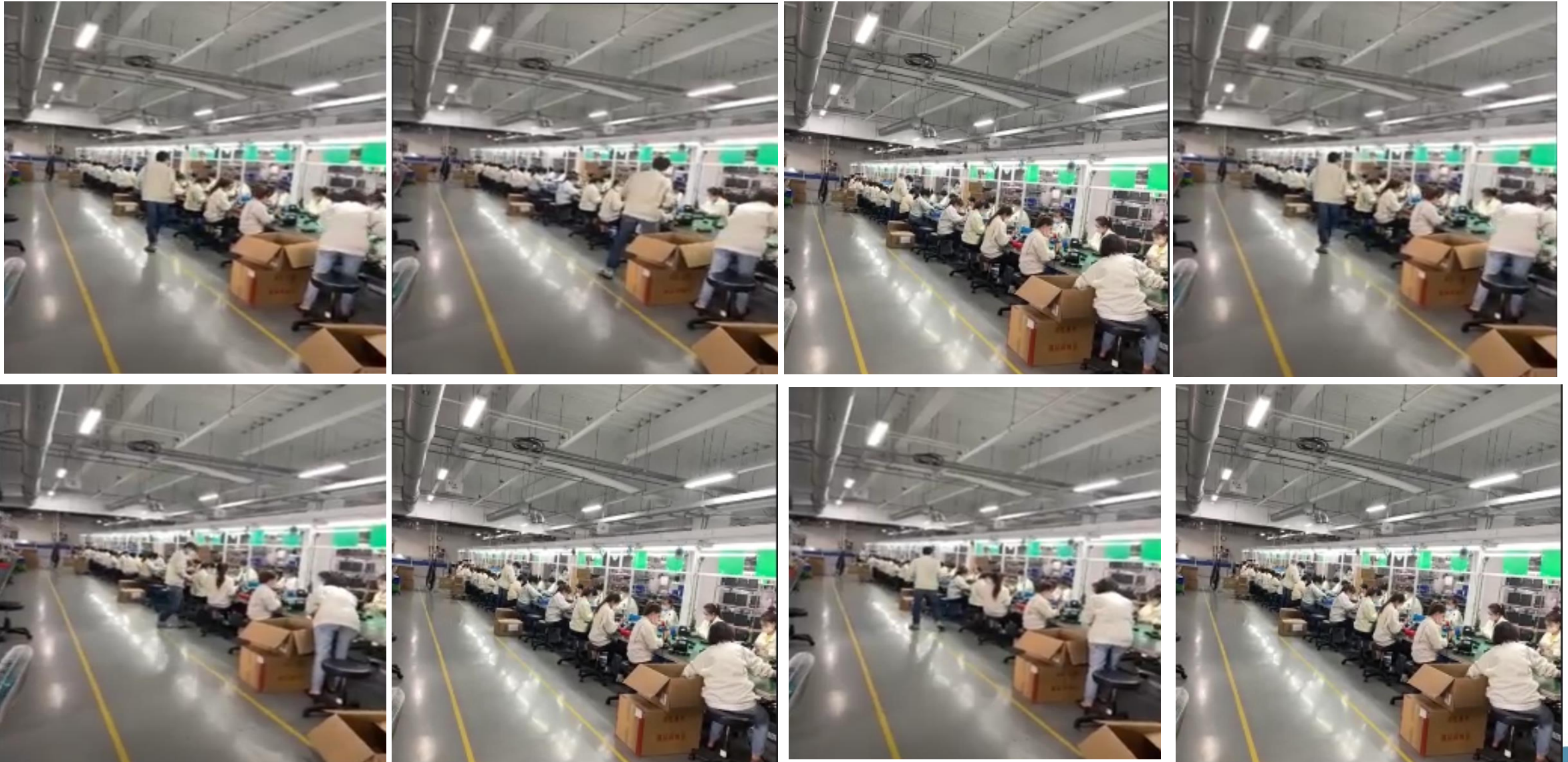


# Manufacture Sites- Production line

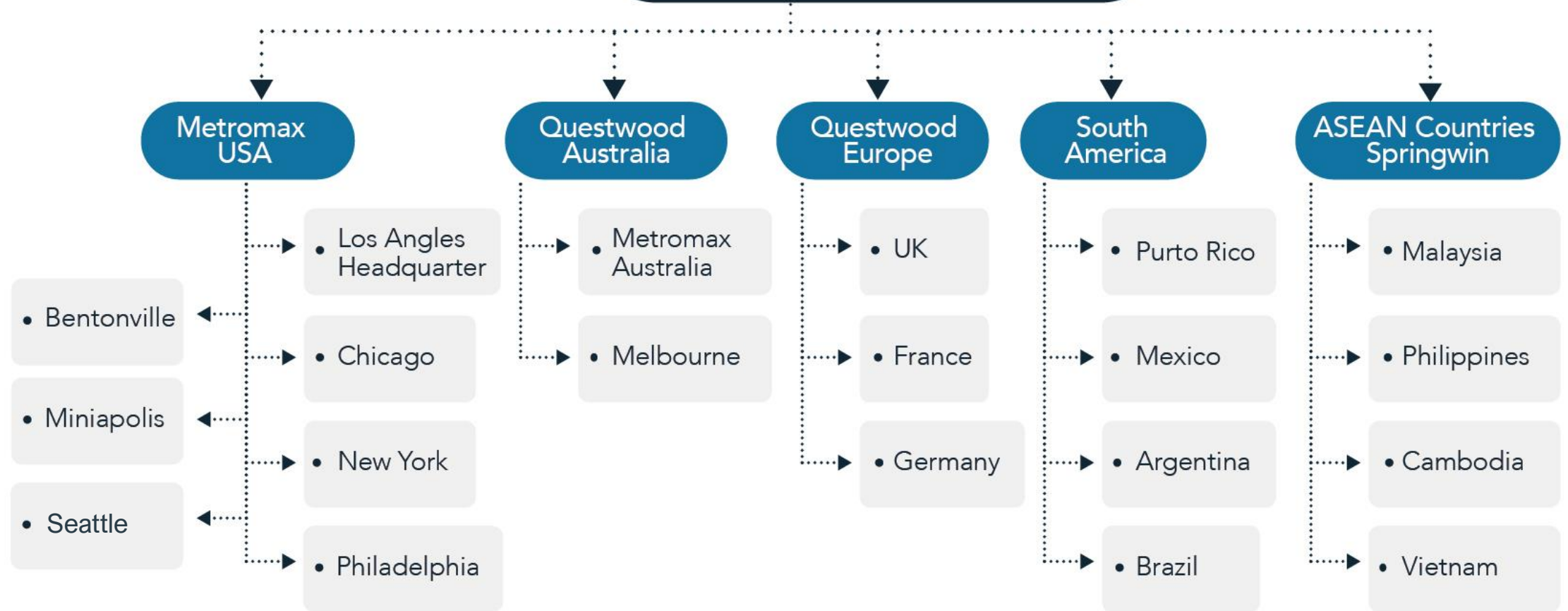




# Manufacture Sites- Production line



# Marketplace





# Business Partners



# Our Sales Channels of USA

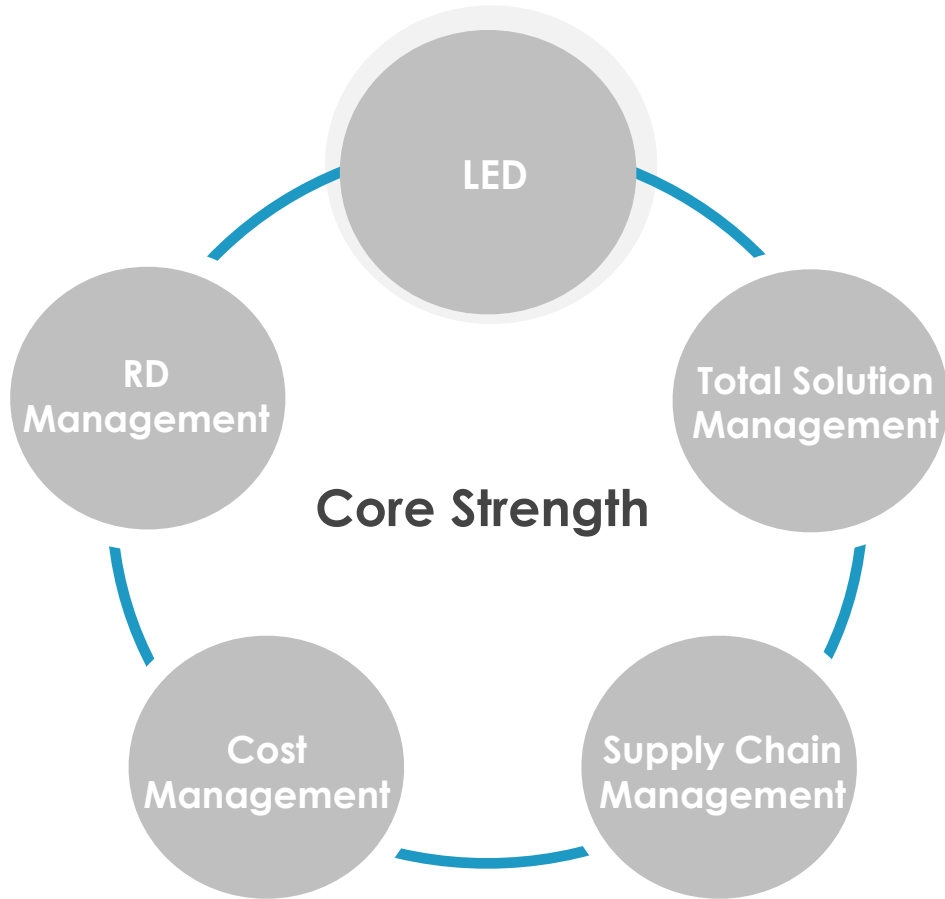






# COMPANY CORE COMPETENCIES

## Existing Business Unit



### LED

25 years LED packaging experience  
950 Million packaging capacity

### RD Management

Rapid product development solid  
Quality control of product development

### Cost Management

Vertical integration  
Value

### Supply Chain

Global Sourcing  
Key materials management

### Total Solution

LED Chips to end product solution



# VERTICAL INTEGRATION



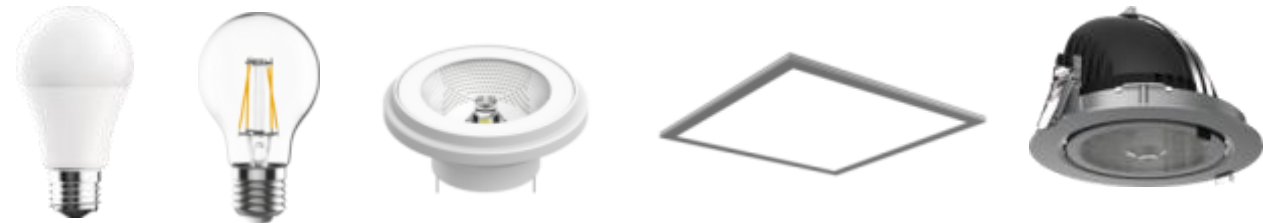
**1993 ~** IR/Visible opto-electronic components



**2008 ~** LED packaging  
LED light source  
Interior Luminaire  
Exterior Luminaire



**2011 ~** Automotive Lighting



**2016 ~** Smart Lighting

**2019 ~** Led Solar Light  
Led Desk Lamp



**ISO9001**

→ Quality management system

**ISO14001**

→ Environmental management systems

**ISO17025**

→ TESTING AND CALIBRATION LABORATORIES management systems

**QS9000**

→ Quality and Quantity management systems

**TS16949**

→ Automotive Quantity management systems

**QC080000**

→ Hazardous Substance Process Management System (HSPM)





# SAFETY CERTIFICATIONS



ErP



TIS 1955 - 2551



## Lighting Performance Test



## Thermal Test



## Electronic Test



## Mechanical Test





### IP & Salted Water Test



### Solar Panel Test



### Batteries Test



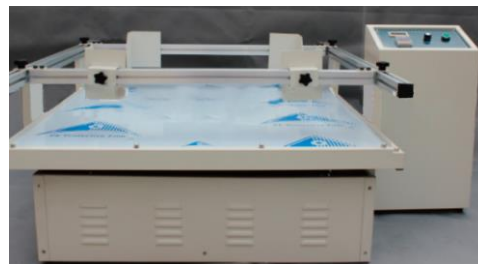
### UV Test



### Drop Test



### Vibrating Test



### Lumens & Colors Temperature Test





## Recreation Activities:

### Questwood Sponsored

- Football team
  - Doveton Football Netball Club
- Others



# LUXZONE

SUPPORTING COMMUNITY SPORTING CLUBS



DOVETON  
FOOTBALL  
NETBALL  
CLUB



PROUD PARTNERSHIP





# LUXZONE

SUPPORTING COMMUNITY SPORTING CLUBS



## DOVETON FOOTBALL NETBALL CLUB



PROUD PARTNERSHIP







## Questwood Mission

- Highest Quality
- **Development & Innovation**
- Best Service
- **Business Sustainability**